
Dimitrios Geronikolos

Head of Delivery & Operations | Technical Project Manager

Kithiron 12, Peristeri, PS 12133, Greece
(+30) 694 733 3086 | d.geronikolos@gmail.com

PROFESSIONAL SUMMARY

Delivery & Operations Leader with 17+ years of experience in **digital transformation, e-commerce platforms, and technical project management**. Proven expertise in managing **cross-functional teams (PM, Design, Development)**, leading requirement-gathering workshops, and delivering scalable technical solutions. Skilled in **operations (ClickUp, Notion, Jira), P&L ownership**, and building workflows that bridge **business strategy with technical execution**. Recognized for guiding high-performance teams and driving successful delivery for corporate, banking, and retail clients.

CORE COMPETENCIES

- Project & Delivery Management (Agile / Waterfall)
- Business & Technical Requirements Gathering
- E-commerce & Portal Development
- Product Management & Strategy
- P&L & Budget Oversight
- Operations & Workflow Optimization (ClickUp, Notion)
- Client Workshops & Strategic Consulting
- Team Leadership & Mentorship
- Proposal & Offer Management
- Cross-Platform Digital Solutions (CMS, ERP, Mobile Apps)

PROFESSIONAL EXPERIENCE

ANDKO – Head of Delivery & Operations

February 2025 – Present

Lead delivery across all client projects while managing internal operations and tools. Drive collaboration between PM, Development, and Design teams, ensuring profitability and operational efficiency.

- Designed workflows in ClickUp & Notion, standardizing delivery across teams.
- Facilitated client workshops, producing BRD/FRD documentation.

-
- Oversaw project delivery with P&L accountability.
 - Built proposals, estimations, and project offers.
 - Mentored cross-functional teams, aligning growth with company goals.

Sleed – Technology & Innovation Manager / Head of PMO

May 2021 – January 2025

Directed the Technical PM and Development teams, overseeing recruitment, operations, and digital delivery.

- Led requirement analysis and technical solutions for e-commerce platforms (**Metaixmio.gr, Politeianet.gr, Bodytalk.com, Lacoste.gr**).
- Streamlined internal scheduling and workflows for the eCommerce department.
- Managed **P&L** and resource allocation, ensuring profitable delivery.
- Acted as consultant for clients, bridging business goals with technical execution.

Wedia – Delivery Lead / Technical Project Manager

August 2018 – May 2021

Managed delivery for corporate and banking clients, leading complex portal and e-commerce projects.

- Directed redesigns and digital solutions for Eurobank Leasing, Piraeus Bank, Eurolife Insurance, Zenith, Minoan Lines.
- Provided requirement analysis and strategic consulting for digital transformation.

Generation Y – Digital Account and Project Manager

March 2018 – August 2018

Managed redesign and booking platforms (Thermovent, Liontransfer) ensuring delivery aligned with client business goals.

IT Lab – Product Manager - Business Cloud ERP

May 2017 – March 2018

Developed ERP cloud solutions tailored to client business needs.

Delta Sports Services – Digital Presence Manager

May 2016 – January 2017

Managed digital marketing and online presence for sports-related products.

Interactive Sports – Owner

February 2012 – June 2017

Built and managed a digital sports platform, combining product development and business growth strategy.

EDUCATION

MSc Product & Systems Design Engineering – **University of the Aegean (2002–2010)**

Professional Diploma in Sport Business Management – **Sport Business Institute (2011–2013)**

TECHNICAL SKILLS

- **PM Tools:** ClickUp, Jira, Wrike, Asana, Basecamp, Notion
- **CMS Platforms:** Webflow (Certified), WordPress, Strapi, Sitecore, Umbraco, Drupal, HubSpot
- **Design & Prototyping:** Figma, Adobe XD, Photoshop
- **Analytics & Tracking:** Google Analytics, GTM
- **Automation:** Zapier
- **Office Suites:** MS Office, Google Workspace

KEY ACHIEVEMENTS

- Delivered 40+ high-profile projects in e-commerce, banking, and retail.
- Standardized delivery frameworks, reducing delays and improving reporting.
- Increased efficiency by introducing automated workflows and internal tools.
- Scaled and mentored cross-functional teams, boosting retention and performance.
- Consistently aligned **technical solutions with business strategy**, improving client satisfaction.